LABOR AND COST ANALYSIS OF SPORT KOTE®

10,000 SQUARE FOOT GYMNASIUM - 2 WORKERS

PROCEDURE	LABOR HOURS*	PRODUCT NAME	USAGE	SUGGESTED PRICE
Scrape gum, labels and tape residue	30 minutes			
Dust mop (72" mop)	15 minutes			
Double scrub with maroon pads and 32" scrubber	90 minutes	Sport Prep	½ gallon	\$12.49
32 Scrubber		Maroon Pads	20 each	\$370.00
Double rinse with red pads and 32"	45 minutes	Sport Clean	1 gallon	\$14.75
scrubber		Red Pads	2 each	\$10.00
1st coat of finish	45 minutes	Sport Kote	12.5 gallons	\$1,000.00
Dry time	60 minutes			
2nd coat of finish	45 minutes	Sport Kote	12.5 gallons	\$1,000.00
TOTALS	4.5 hours of			\$2,407.24
	labor + 1 hour dry time			

LABOR AND COST ANALYSIS OF WATERBORNE OMU

10,000 SQUARE FOOT GYMNASIUM - 2 WORKERS

PROCEDURE	LABOR HOURS*	PRODUCT NAME	USAGE	SUGGESTED PRICE
Scrape gum, labels and tape residue	30 minutes			
Dust mop (72" mop)	15 minutes			
Wet screen with wood cleaner and 20" swing machine	4.5 hours	Screening Cleaner (RTU)	25 gallons	\$360.50
		120 sand screens	20 each	\$230.00
Rinse with red pads and 32" scrubber	40 minutes	Neutral Cleaner	½ gallon	\$17.95
		Red Pads	2 each	\$10.00
Tack rag floor	60 minutes	Tacking Towels	8 each	\$16.00
1st coat of finish	45 minutes	Waterborne OMU	20 gallons	\$1,500.00
Dry time	6 hours			
2nd coat of finish	45 minutes	Waterborne OMU	20 gallons	\$1,500.00
TOTALS	8.4 hours of labor + 6 hours dry time			\$3,634.45
		*Labor hours taken from <i>The Official ISSA</i>		

447 Cleaning Times where available.